



# MATCHING CAPITAL WITH OPPORTUNITY

At Pacific Oak, we are driven by our mission to match capital with opportunity through a broad range of compelling real estate investment opportunities.

Drawing on our institutional expertise, and the resources and experience of our highly tenured team, we are dedicated to delivering a differentiated product suite that produces compelling risk-adjusted returns.

**Pacific Oak Capital Advisors** is a registered investment advisor that that focuses on sponsoring and managing investment opportunities for the benefit of investors, joint venture partners, tenants, associates and communities.

**Pacific Oak Capital Markets** is a wholesaler and managing broker-dealer for alternative investment offerings sponsored by Pacific Oak Capital Advisors as well as other third parties.

# Why Pacific Oak?



Stable, experienced management team



Established track record of superior service



Commitment to financial institutions and professionals, and investors



Excellence in execution



Disciplined business approach



Operational acumen

**\$4B**Assets under management<sup>1</sup>

20,000+ Investors served<sup>1</sup>

8
Managed/distributed programs

# There is No Substitute for Experience

Our executive leadership and management team first came together more than 15 years ago and built one of the most successful alternative investment firms in the nation. In 2018, this team launched Pacific Oak to continue a legacy of providing products, support and insights to financial professionals.





\$175+ billion

Collective acquisition and disposition experience<sup>2</sup>

90+ years

Real estate and alternatives experience<sup>3</sup>

80+ years

Combined working together<sup>3</sup>

100+ years

Wholesaling / management experience<sup>3</sup>

\$6.4+ billion

Investor capital raised in 18 years<sup>4</sup>

2 - Refers to key executives at Pacific Oak Capital Advisors and experience at a previous firm. 3 - Refers to key executives at Pacific Oak Capital Markets and Pacific Oak Capital Advisors and includes applicable experience at previous firms. 4 - Refers to key executives at Pacific Oak Capital Markets and experience at a previous firm.

## Broad Capabilities Bring Creative Solutions

Real estate investing is a varied landscape and our investment acumen spans multiple asset classes and strategies allowing us to deliver unique investment opportunities designed to meet a broad range of investor needs.

Our approach is grounded in experience, guided by disciplined investment standards and focused on helping investors achieve lifetime and portfolio goals.





#### **Asset Class Expertise**

- Single-family rentals
- Land

Office

Mixed-Use

Hotel

Industrial

Multifamily

Self Storage

Retail



#### Comprehensive Product Knowledge

- DSTs/1031 Exchanges
- Perpetual Life REITs
- Private Placement REITs
- Private Equity Funds
- Qualified Opportunity Zone Funds
- Value-Add Alternative Investment Products



### Array of Risk/Return Profiles

- Core
- Core Plus
- Value Add
- Opportunistic



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